

# Welcome to The RecruiterU Boardroom!

Congratulations also on making a GREAT investment in yourself and your business! The RecruiterU Boardroom is designed for owners of recruiting firms who want to beyond the \$1MM milestone.

Boardroom is the ONLY program in the recruiting industry that combines training, coaching, mentoring, and a small group of high revenue-producing firm owners facilitating group learning, brain storming and master minding along with the customization that comes from one to one interaction.

#### Mastermind = "The Coordination of knowledge and effort, in a spirit of harmony, between two or more people, for the attainment of a definite purpose... "No two minds can ever come together without, thereby, creating a third, invisible, intangible force which may be likened to a third mind."

From Think and Grow Rich, by Napoleon Hill



Boardroom Members in Ft Myers FL during Planning Session

# The RecruiterU's Exclusive Boardroom Membership

If you are one those RARE few recruiting firm owners who want to scale to 8 figures, RecruiterU Boardroom can help you get there!

You are invited into Mike Gionta's Exclusive Club of Recruiting Firm Owners who want to achieve MORE-Much MORE!

Success beyond Your dreams is actually within your reach—and actually closer than you think!

Welcome to The RecruiterU's Boardroom designed to propel your business and your life to a whole new level! From precious gems of insider business knowledge to structured group masterminds, accountability, networking, it's about thinking big, being extraordinary, and settling for nothing less than the best.

**The RecruiterU's Boardroom** has been designed to be the premier coaching club for entrepreneurs—like nothing you have ever experienced before.

**Membership Requirements:** You've already built a seven figure search firm, have effective recruiters and are ready to leap to the next level with accelerated speed. This small and ultra-exclusive group receives the ultimate in personalized attention, quality peer relationships, one-to-one coaching, and strategic planning.

This Tier of Membership is Limited to 6 to 8 Elite Entrepreneurs. Boardroom is designed for the advanced business owner who is ready to propel forward at an accelerated pace. This Unrivaled program is not for the faint of heart, nor for the entrepreneur who hasn't yet scaled their firm. Becoming a Boardroom member is the ultimate opportunity to achieve your greatest goals.



# **Privileges of Boardroom Membership**

- **Private Boardroom Retreats** three times per year in different locations. These "closed door" two day sessions include structured masterminding of the highest level along with coaching from Mike Gionta. Business Plans will be presented and reviewed by all members at each retreat. Boardroom members are invited to bring one business partner, spouse, or key employee to the retreats.
- Seven Private Boardroom Group Zoom Video Group Calls—The Boardroom group will meet regularly on Zoom together with Mike to update on their successes, discuss their progress, address any challenges, and share resources.
- Six "Coach on Call" one to one sessions with Mike when you need them to keep progress moving forward, have a time sensitive business situation you need to work through, implementation issue, etc.
- Quarterly Office Hours with Mike. Mike will have open call in times for private one-toone coaching sessions to tackle any specific issue you have.
- Access to The RecruiterU's Platinum membership site with over 100 training modules on hiring, training, delegating, coaching, business planning, business development, getting retainers, recruiting, etc. All are downloadable MP3 and fully transcribed.
- Exclusive Boardroom Discussion Forum to interact with Other Boardroom members, ask questions, get feedback, share resources, run ideas past each other, etc.



#### Your Coaches!



Dion Bowden founded SearchRSA in South Africa in 2001. He grew his firm to 21 employees at it's peak. Dion is

Mike's longest running existing client relationship dating back to spring 2009.

Using the techniques, strategies and tactics he learned from Mike he developed a multi-million \$\$ office over the years. Mike describes him as "mini-me" as Dion implemented almost exactly as Mike taught him in their work together. Many of Mike's clients actively sought out Dion for help between mastermind meetings. He is an expert at new client development, metrics, hiring recruiters and coaching performance. Most like him more than Mike!

Installing Mike's systems successfully allowed him to invest in a payroll services company as his search firm now runs successfully without him there full time!



Mike Gionta is one of the most recognized names in the Recruiting Industry Today. From almost going out of business in 1991 Mike, after

numerous "learning experiences" built his personal billings consistently over \$1,000,000 per year with his best year in personal billings of \$2,143,000.00.

Mike has coached Solo/Independent Recruiters since 2007 to use the techniques and strategies he used for themselves to multiply their earnings without working longer harder hours.

His training & coaching on becoming a "trusted adviser" as well as getting retainers has revolutionized the way his clients conduct their business

Mike has authored a book <u>"How To Double</u> <u>Your Placements in 121 Days or Less</u>" and is published frequently in leading Recruiting Industry Trade Journals the Fordyce Letter and EmInfo. In addition, Mike is often a Key Note speaker at National and State Conferences.

**Disclaimer:** Every effort has been made to accurately represent our program and its potential. Any claims made of actual earnings or examples of actual results can be verified upon request. The testimonials and examples used are exceptional results. It doesn't apply to the average purchaser and are not intended to represent or guarantee that anyone will achieve the same or similar results. Each individual's success depends on his or her background, dedication, desire and motivation. As with any business endeavor, there is an inherent risk of loss of capital and there is no guarantee that you will earn any money.